



**ACTIVITIES REPORT FOR THE COMMITTEE OF SADC STOCK EXCHANGES (COSSE) FOR THE HALF YEAR
ENDED DECEMBER 2018
NAME OF EXCHANGE: LUSAKA SECURITIES EXCHANGE**

| IN US\$ TERM | |
|--------------------------------------|----------------------|
| Total Value Traded | 243,841,938 |
| Equity Market Value Traded | 29,739,304 |
| Bond Market Value Traded | 214,102,634 |
| Others (ETFs) | |
| Total Volume Traded | 980,529,066 |
| Equity Market Volume Traded | 681,056,222 |
| Bond Market Volume Traded | 299,472,844 |
| Others (ETFs) | |
| Total Number of Transaction | 3,239 |
| Equity Market Number of Transactions | 2,473 |
| Bond Market Number of Transaction | 766 |
| Others (ETFs) | |
| Market Capitalisation | 5,062,260,456 |
| Number of Listed Companies | 22 |
| Number of Traded Companies | 21 |
| Number of Trading days | 123 |
| Exchange Rate/US\$ | 11.9498 |
| Main Index Name | LASI |
| Main Index (Points) | 439.20 |
| Gains in Main Index (%) Q-Q | |
| P/E Ratio | 12.84 |
| Dividend Yield (%) | 6.38 % |

MARKET DEVELOPMENTS

The low hanging fruit target in of new listings are the IDC (State owned entities) which had shown great response which emanated from one on one meetings or road shows that LuSE conducted. We noticed possibilities and hope we can turn around some listing out of these prospects. Equally the envisioned Commodity market collaboration consultative meetings and due-diligence throughout 2018 indicated possibilities to increase the LuSE Product offerings if efficiently concluded.

World Investment Forum/Awareness programs

The Ministry of Commerce trade and industry and the Zambia Development Agency invited LuSE to participate in the World Investment Forum as a strategic action in profiling the local bourse to international investors. LuSE also sought collaborative linkages with developed markets for capacity building and product enhancement. Quarter 3,4 were key for our marketing which saw us lighting billboards in selected provinces, we also continued with our hugely followed LuSE “AN ENGINE FOR GROWTH SHOW” on Phoenix FM 89.50 as well as distribution of LuSE flyers in the Daily Mail newspaper. In our quest to increase our investor base and involvement, we leveraged on both the Zambia International Trade Fair and the Copper-belt and Agricultural Commercial Show for exhibition of LuSE products and services.

The Alternative Market

The Exchange made important strides towards promoting listings on the alternative market for SMEs. Collaboration, between the Exchange and various institutions like the Citizens Economic Empowerment Commission (CEEC) and the Zambia Development agency (ZDA), to foster growth on this tier ramped up in 2018. The high cost of listing on the Alternative Market and the lingering impression of MSMEs that by listing they may lose control of their businesses and the Limited Capacity Building on Corporate Government for MSMEs remain as significant impediments we are addressing to operationalize the tier.

LuSE submitted recommendations and a concept note to Private Sector Development Industrialization and Job Creation at Cabinet Office which received feedback pending a stakeholder town hall that will see the operationalization of the Alternative Investment Market as a few SMEs have been lined up for listing in 2019.